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- Internet Gateway Service

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FIXED TELECOMMUNICATION NETWORK SERVICES LICENCE
TELECOMMUNICATIONS ORDINANCE (Chapter 106)

In accordance with General Condition 20 of the Fixed Telecommunication Network Services Licence, Reach Networks Hong Kong Limited hereby publishes the revised tariffs and the terms and conditions under which it will provide the following telecommunication services with effect from 4th May 2002.

Internet Gateway Service - Discount Plan C

1) Particulars of Service is replaced by the following :

A. Particulars of Service

The Global Internet Access Service provides a data access service to support Internet Protocol (IP) based application & service at data rates of 45 Mbps, 100Mbps, 155 Mbps and 1000 Mbps.

The service supports the following types of customer interface :

1. DS3 45Mbps
2. Fast Ethernet 100 Mbps
3. OC3c 155Mbps ATM
4. OC3/STM1 155Mbps Packet over SONET
5. Gigabit Ethernet 1000Mbps

The service will also be promoted under the product brand of “Global Internet Access Service”.

2) The following is added to the paragraph of “B. Particulars of Charges” :

B. Particulars of Charges

Discount Plan C

Customer may elect a flat-rate tariff or a usage-based tariff under Discount Plan C.

1) Plan C Flat-Rate Tariff

Data Rate	Installation In HK\$	Flat-Rate Monthly Charge in HK\$
45Mbps	12,000	579,150
155Mbps	15,000	1,632,150

1.1) Minimum Commitment Period (MCP) is 6 months or longer

1.2) Year Term Discount

Year Term	Discount
1-year service term (MCP equals to or longer than 12 months)	10% and Installation waived
2-year service term (MCP equals to and longer than 24 months)	20% and Installation waived

1.3) Volume Discount

Bandwidth Subscribed	Discount
When total bandwidth subscribed exceeds 155Mbps	9%` and Installation waived
When total bandwidth subscribed exceeds 400Mbps	16% and Installation waived

- 1.4) When both of above 1.2 and 1.3 discounts apply, the resultant discount factor will be the sum of the two discount factors, that is, the net discounted Monthly Charge = Monthly Charge x (1 – discount factor A – discount factor B).

2) Plan C Usage-Based Tariff

Data Rate	Installation In HK\$	Committed Data Rate (CDR)	Unit Data Rate Charge in HK\$ per Mbps (UDRC)	Minimum Monthly Port Charge in HK\$ (MMPC)	Monthly Actual Data Rate (MADC)	Monthly Port Usage Charge in HK\$
100 or 155 Mbps	15,000	65Mbps	10,530	CDR x UDRC	Determined per 2.2	Equals to MMPC or MADC x UDRC, whichever is higher.
1000 Mbps	18,000	400Mbps	9,750	CDR x UDRC	Determined per 2.2	Equals to MMPC or MADC x UDRC, whichever is higher.

- 2.1) Minimum Commitment Period is 12 months .

2.2) Monthly Actual Data Rate

The Monthly Actual Data Rate used to calculate the Monthly Port Usage Charge will be determined using the ninety-fifth (95th) percentile.

Information on Send and Receive traffics through each Internet Access Port is sampled every 5 minutes. By the end of each month, after discarding the top five percent (5%) of the Send Traffic and Receive Traffic samples, the highest of the resulting ninety-fifth (95th) percentile on Data Rate will be taken as the Monthly Actual Data Rate.

- 2.3) Year Term Discount

Year Term	Discount
2-year service term (MCP equals to or longer than 24 months)	20% and Installation waived

2.4) Committed Data Rate Discount

Total Committed Data Rate	Discount		Installation
	100 or 155Mbps Port	1000Mbps Port	
501Mbps to 1000Mbps	12%	12%	Waived
1001Mbps to 1500Mbps	26%	24%	Waived
1501Mbps or above	26%	28%	Waived

Customer may choose to increase the Total Committed Data Rate (sum of all the CDR) in order to obtain a discount under this discount option.

- 2.5) When both of above 2.3 and 2.4 discounts apply, the resultant discount factor will be the sum of the two discount factors, that is, the net discounted Monthly Charge = Monthly Charge x (1 – Discount A –Discount B).

3) Other terms for Discount Plan C

Charges include an access port (IP-Port) in the Reach's network operation centre.

- 3.1) Rental Charges will be invoiced to customers on a monthly basis in advance. Usage Charges will be billed as they are incurred.
- 3.2) Internet Gateway Service subscribed under the current Regular Plan, Discount Plan A and Discount Plan B could be migrated to Discount Plan C for an increase in bandwidth or port usage provided that the monthly Charge calculated under Plan C will not be less than the monthly Charge that Customer is paying under the Internet Gateway Service plan currently subscribed. The unexpired term period or the Minimum Committed Period remains unchanged.