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FIXED TELECOMMUNICATION NETWORK SERVICES LICENCE  
TELECOMMUNICATION ORDINANCE (Chapter 106)

In accordance with General Condition 20 of the Fixed Telecommunication Network Services Licence, Reach Networks Hong Kong Limited hereby publishes the revised tariffs and the terms and conditions under which it will provide the following telecommunication services with effect from 21st March 2002.

**International Private Leased Circuit**

**Appendix IPLC\_Px.I.K.1**

**INTERNATIONAL PRIVATE LEASE CIRCUIT (IPLC)**

**Wholesale Discount Plan (C)**

<b>Terrestrial Duplex</b>			
<b>Minimum Commitment Period &gt;= 1 Year</b>			
<b>Speed</b>	<b>China, Macau</b>	<b>Asia Pacific</b>	<b>Rest of the World</b>
64 Kbps	73.87%	62.75%	66.32%
128 Kbps	70.30%	58.44%	63.88%
192 Kbps	71.03%	58.02%	63.54%
256 Kbps	67.60%	55.75%	61.66%
320 Kbps	69.81%	54.51%	60.63%
384 Kbps	62.92%	53.92%	60.14%
448 Kbps	63.29%	53.24%	59.58%
512 Kbps	64.32%	52.70%	59.13%
576 Kbps	64.91%	52.90%	59.30%
640 Kbps	64.64%	53.27%	59.60%
704 Kbps	65.28%	53.37%	59.69%
768 Kbps	64.73%	53.26%	59.59%
832 Kbps	64.51%	53.28%	59.61%
896 Kbps	64.76%	53.42%	59.73%
960 Kbps	64.89%	53.65%	59.91%
1024 Kbps	65.27%	53.95%	60.16%
1088 Kbps	65.06%	54.31%	60.46%
1152 Kbps	66.00%	54.71%	60.79%
1216 Kbps	66.87%	55.15%	61.16%
1280 Kbps	67.68%	55.62%	61.55%
1344 Kbps	68.44%	56.11%	61.95%
1408 Kbps	69.15%	56.61%	62.37%
1472 Kbps	69.68%	56.91%	62.62%
T1	70.13%	56.96%	62.66%
1600 Kbps	69.02%	57.38%	63.01%
1664 Kbps	69.46%	57.66%	63.23%
1728 Kbps	69.88%	57.94%	63.47%
1792 Kbps	70.29%	58.25%	63.72%
1856 Kbps	70.67%	58.56%	63.98%
1920 Kbps	71.04%	58.38%	63.83%
1984 Kbps	71.40%	58.98%	64.33%
E1	71.70%	59.48%	64.74%
DS3	82.63%	76.92%	79.17%
STM-1	85.08%	81.28%	82.78%
STM-4	85.70%	82.37%	83.68%
STM-4c	85.70%	82.37%	83.68%
STM-16	85.70%	82.37%	83.68%
STM-64	85.70%	82.37%	83.68%

## GUIDANCE NOTES FOR IPLC WHOLESALE DISCOUNT PLAN (C)

**1. General Rules**

- 1.1 Only full time use of IPLC Digital Data Service (DDS) duplex circuits at speed 64Kbps or above are qualified for the IPLC DDS Wholesale Discount Plan (C) (here below called “Plan C”).
- 1.2 This plan is not applicable to IPLC circuits currently subscribed to other IPLC discount plans.
- 1.3 The Monthly Basic Rental of DS3, STM-1, STM-4, STM-4c, STM-16 and STM-64 is equal to the Monthly Basic Rental of E1 times 21, 63, 252, 252, 1008 and 4032 respectively.
- 1.4 The bandwidth volume and circuit quantity associated with IPLCs subscribed under this plan will not be taken into account for the determination of any discount levels in any other IPLC discount plans.
- 1.5 The offer of this plan will be subject to the availability of Capacity

**2. Discounts**

Additional discounts will be given subject to agreement between the Company and the Customer.

**3. Short Term Lease**

In the event that Customer wishes to subscribe Plan C by entering into a Minimum Commitment Period of less than 1 year, additional charge will be levied.

**4. Up Front Payment**

In the event that the Customer wishes to pay up-front, a discount factor will be applied as agreed between the Company and the Customer.

**5. Customised Routing**

In the event that the Customer requests for special routing arrangement, Customer must, if required by the Company pays any additional charges or all costs incurred by the Company in relation to provide the requested routing.

**6. Cancellation Charge**

In the event that the Customer cancels the Service before the expiry of the Minimum Commitment Period, the Customer shall be liable for payment of the cancellation charges as follows:

MCP of less than or equal to 1 year	100% of monthly Rental payable for the remaining unexpired term.
MCP of longer than 1 year	85% of monthly Rental payable for the remaining unexpired term.

**7. Conditions of Service**

This discount plan is made available by the Company to the Customer subject to the Company's General Conditions of Service and the Special Conditions of International Private Lease Circuit (IPLC) Service.